

Dear Associate:



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NEC

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NEC and PaperHost Yields Successes

NEC Unified Solutions, Inc. (NEC) Document Solutions Division and PaperHost are providing the next generation of Web-Based, On-Demand Document Management. This has been very successful in opening new doors and developing new revenue streams for NEC Authorized Document Solutions Dealers.

Mr. Bob Collins, President of Gold Coast Technologies in Pompano Beach, Florida is just one of the NEC Authorized Document Solutions Dealers who has found PaperHost to be a tremendous value to his organization.



I wanted to take a moment and express my thanks to you and your superb staff for the value added opportunity that your products and services have permitted us to provide our clients.

Prior to our partnership with PaperHost we sold a competing product which took countless hours in front of the customer, was much more expensive, difficult to understand, configure and manage. The PaperHost solution is straightforward and it gets us in the door and shows true value, which separates us from our competitors. The customers like it and we have been very impressed with the extremely high level of professionalism that PaperHost has provided.

In my judgment, any organization that is looking to provide their clients with a value added solution and one that will help them close more deals would benefit with a partnership with PaperHost.

Thanks again for your support and I look forward to working with your team.

Regards,
Bob Collins
President

[NEC Unified Solutions, Inc.](http://www.necunifiedsolutions.com)

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Learn how you can capture, manage, store, view, deliver and preserve. Other advantages are automated billing on a per-page basis and automatic payment, no upfront hardware or software costs.

As an Authorized NEC Document Solutions dealer you can signup for a free webinar and learn how to provide this value to your customers and receive recurring revenue from your customers' activity. Become a solutions provider for both new and existing accounts and help increase your revenue when you offer this valued-added, Web-Based Document Management.

If you have questions, please contact PaperHosts' Mr. Carey Jackson at 800.882.3573 x633, or your NEC Account Manager.

Sincerely,

A handwritten signature in cursive script that reads "Christopher Mattine".

Chris Mattine
Director- Strategic Marketing